

Decision Input Table Worksheet

As a family business grows in size and complexity of ownership, it is critical to avoid decision bottle-necks while retaining control of the enterprise for the owners. This worksheet can help business owners in planning the appropriate place for decision making and input for various levels of business decisions.

As you read through the listed decisions, think about the most efficient and effective place for each decision to be made regarding your business and put a "D" in that cell. Then consider where additional input should be sought before a final decision is made and mark those cells with an "I." This tool can help business owners, board members, and senior management better understand their roles in good governance.

D = DECISION AUTHORITY I = INFLUENCE/VOICE IN DECISION

| | OWNERS | BOARD | MANAGEMENT |
|---|--------|-------|------------|
| Business Values, Vision, Mission | | | |
| Determining Criteria for Ownership Invitation | | | |
| Board Composition/Director Selection | | | |
| Policy for S Distributions | | | |
| Declaring Distributions/Dividends | | | |
| Ownership Succession Planning | | | |
| Leadership Succession Planning | | | |
| Leadership Compensation | | | |
| Business Strategy Development | | | |
| Business Strategy Approval/Oversight | | | |
| Business Culture | | | |
| Hiring/Firing Key Business Leaders | | | |
| Business Philanthropy/Community Relations | | | |
| Decision to Make an Acquisition | | | |
| Decision to go Into New Business | | | |
| Decision to Engage in a Substantial Joint Venture | | | |
| Decision to Sell core Business Unit | | | |
| Decision to Move Substantial Operations | | | |
| Investments Requiring Significant Leverage | | | |
| Other: | | | |